
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2006

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 000-33395

Centene Corporation

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of
incorporation or organization)

7711 Carondelet Avenue, Suite 800

St. Louis, Missouri

(Address of principal executive offices)

42-1406317

(I.R.S. Employer
Identification Number)

63105

(Zip Code)

Registrant's telephone number, including area code:

(314) 725-4477

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days:

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

As of July 17, 2006, the registrant had 43,209,831 shares of common stock outstanding.

[Table of Contents](#)

CENTENE CORPORATION
QUARTERLY REPORT ON FORM 10-Q
TABLE OF CONTENTS

	<u>PAGE</u>
Part I	
Financial Information	
Item 1. Financial Statements	
Consolidated Balance Sheets as of June 30, 2006 and December 31, 2005 (unaudited)	1
Consolidated Statements of Earnings for the Three Months and Six Months Ended June 30, 2006 and 2005 (unaudited)	2
Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2006 and 2005 (unaudited)	3
Notes to the Consolidated Financial Statements (unaudited)	4
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	11
Item 3. Quantitative and Qualitative Disclosures About Market Risk	19
Item 4. Controls and Procedures	19
Part II	
Other Information	
Item 1. Legal Proceedings	21
Item 1A. Risk Factors	21
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	30
Item 3. Defaults Upon Senior Securities	30
Item 4. Submission of Matters to a Vote of Security Holders	30
Item 5. Other Information	30
Item 6. Exhibits	31
Signatures	32

PART I
FINANCIAL INFORMATION

ITEM 1. Financial Statements.

CENTENE CORPORATION AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS
(In thousands, except share data)

	June 30, 2006	December 31, 2005
	(Unaudited)	
ASSETS		
Current assets:		
Cash and cash equivalents	\$131,436	\$ 147,358
Premium and related receivables, net of allowances of \$175 and \$343, respectively	96,852	44,108
Short-term investments, at fair value (amortized cost \$77,049 and \$56,863, respectively)	76,700	56,700
Other current assets	20,714	24,439
Total current assets	325,702	272,605
Long-term investments, at fair value (amortized cost \$120,252 and \$126,039, respectively)	117,257	123,661
Restricted deposits, at fair value (amortized cost \$24,283 and \$22,821, respectively)	24,008	22,555
Property, software and equipment, net	90,344	67,199
Goodwill	215,376	157,278
Other intangible assets, net	20,203	17,368
Other assets	8,246	7,364
Total assets	<u>\$801,136</u>	<u>\$ 668,030</u>
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Medical claims liabilities	\$187,204	\$ 170,514
Accounts payable and accrued expenses	52,540	29,790
Unearned revenue	15,413	13,648
Current portion of long-term debt and notes payable	1,034	699
Total current liabilities	256,191	214,651
Long-term debt	164,462	92,448
Other liabilities	6,444	8,883
Total liabilities	427,097	315,982
Stockholders' equity:		
Common stock, \$.001 par value; authorized 100,000,000 shares; issued and outstanding 43,200,752 and 42,988,230 shares, respectively	43	43
Additional paid-in capital	200,622	191,840
Accumulated other comprehensive income:		
Unrealized loss on investments, net of tax	(2,276)	(1,754)
Retained earnings	175,650	161,919
Total stockholders' equity	374,039	352,048
Total liabilities and stockholders' equity	<u>\$801,136</u>	<u>\$ 668,030</u>

See notes to consolidated financial statements.

CENTENE CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF EARNINGS
(In thousands, except share data)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2006 (Unaudited)	2005	2006 (Unaudited)	2005
Revenues:				
Premium	\$ 476,079	\$ 348,416	\$ 911,641	\$ 679,360
Service	19,214	1,212	38,730	2,644
Total revenues	<u>495,293</u>	<u>349,628</u>	<u>950,371</u>	<u>682,004</u>
Expenses:				
Medical costs	400,229	282,215	761,901	549,971
Cost of services	14,317	728	29,905	1,571
General and administrative expenses	74,441	44,365	139,663	86,824
Total operating expenses	<u>488,987</u>	<u>327,308</u>	<u>931,469</u>	<u>638,366</u>
Earnings from operations	6,306	22,320	18,902	43,638
Other income (expense):				
Investment and other income	3,891	2,523	7,431	4,643
Interest expense	(2,456)	(634)	(4,454)	(1,196)
Earnings before income taxes	7,741	24,209	21,879	47,085
Income tax expense	<u>2,776</u>	<u>8,960</u>	<u>8,148</u>	<u>17,425</u>
Net earnings	<u>\$ 4,965</u>	<u>\$ 15,249</u>	<u>\$ 13,731</u>	<u>\$ 29,660</u>
Earnings per share:				
Basic earnings per common share	\$ 0.12	\$ 0.36	\$ 0.32	\$ 0.71
Diluted earnings per common share	\$ 0.11	\$ 0.34	\$ 0.31	\$ 0.66
Weighted average number of shares outstanding:				
Basic	43,169,590	42,203,946	43,079,243	41,884,044
Diluted	44,839,149	45,087,772	44,794,558	44,984,818

See notes to consolidated financial statements.

CENTENE CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(In thousands)

	Six Months Ended June 30,	
	2006	2005
	(Unaudited)	
Cash flows from operating activities:		
Net earnings	\$ 13,731	\$ 29,660
Adjustments to reconcile net earnings to net cash provided by operating activities —		
Depreciation and amortization	9,541	5,901
Excess tax benefits from stock compensation	—	3,782
Stock compensation expense	7,154	2,304
Loss on sale of investments	33	39
Deferred income taxes	(287)	1,191
Changes in assets and liabilities —		
Premium and related receivables	(45,710)	(38,364)
Other current assets	1,859	(2,224)
Other assets	(1,123)	(946)
Medical claims liabilities	16,690	(12,387)
Unearned revenue	1,705	5,701
Accounts payable and accrued expenses	10,658	(2,716)
Other operating activities	191	1,034
Net cash provided by (used in) operating activities	14,442	(7,025)
Cash flows from investing activities:		
Purchase of property, software and equipment	(23,472)	(8,768)
Purchase of investments	(113,665)	(74,928)
Sales and maturities of investments	97,445	84,984
Acquisitions, net of cash acquired	(60,710)	(21,342)
Net cash used in investing activities	(100,402)	(20,054)
Cash flows from financing activities:		
Proceeds from exercise of stock options	3,761	2,864
Proceeds from borrowings	71,967	10,000
Payment of long-term debt and notes payable	(4,487)	(4,242)
Excess tax benefits from stock compensation	1,977	—
Common stock repurchases	(3,180)	—
Other financing activities	—	(50)
Net cash provided by financing activities	70,038	8,572
Net decrease in cash and cash equivalents	(15,922)	(18,507)
Cash and cash equivalents, beginning of period	147,358	84,105
Cash and cash equivalents, end of period	\$ 131,436	\$ 65,598
Interest paid	\$ 4,598	\$ 1,209
Income taxes paid	\$ 1,645	\$ 12,904
Supplemental schedule of non-cash financing activities:		
Common stock issued for acquisitions	\$ —	\$ 8,995

See notes to consolidated financial statements.

CENTENE CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Dollars in thousands, except share data)

1. Organization

Centene Corporation (Centene or the Company) is a multi-line healthcare enterprise operating in two segments. The Medicaid Managed Care segment provides Medicaid and Medicaid-related programs to organizations and individuals through government subsidized programs, including Medicaid, Supplemental Security Income (SSI) and the State Children's Health Insurance Program (SCHIP). The Specialty Services segment operates through contracts with Centene health plans, as well as other healthcare organizations, state programs and other third-party customers. Specialty Services includes behavioral health, disease management, nurse triage, pharmacy benefits management and treatment compliance.

2. Basis of Presentation

The unaudited interim financial statements herein have been prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission. The accompanying interim financial statements have been prepared under the presumption that users of the interim financial information have either read or have access to the audited financial statements for the fiscal year ended December 31, 2005. Accordingly, footnote disclosures, which would substantially duplicate the disclosures contained in the December 31, 2005 audited financial statements, have been omitted from these interim financial statements where appropriate. In the opinion of management, these financial statements reflect all adjustments, consisting only of normal recurring adjustments, which are necessary for a fair presentation of the results of the interim periods presented.

Certain 2005 amounts in the consolidated financial statements have been reclassified to conform to the 2006 presentation. These reclassifications have no effect on net earnings or stockholders' equity as previously reported.

3. Stock Incentive Plans

In December 2004, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 123 (revised 2004), "Share Based Payment," (SFAS 123R). SFAS 123R establishes the accounting for transactions in which an entity pays for employee services in share-based payment transactions. SFAS 123R requires companies to measure the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award. The fair value of employee share options and similar instruments is estimated using option-pricing models adjusted for the unique characteristics of those instruments. That cost is recognized over the period during which an employee is required to provide service in exchange for the award. The Company adopted SFAS 123R effective January 1, 2006, using the modified-prospective transition method. Under this method, compensation cost is recognized for awards granted and for awards modified, repurchased or cancelled in the period after adoption. Compensation cost is also recognized for the unvested portion of awards granted prior to adoption. Prior year financial statements are not restated. The Company's results for the three and six months ended June 30, 2006 reflected the following changes as a result of adopting SFAS 123R:

	Three Months Ended June 30, 2006	Six Months Ended June 30, 2006
General and administrative expenses	\$ 2,518	\$ 4,902
Net earnings	\$ (1,766)	\$ (3,437)
Basic earnings per common share	\$ (0.04)	\$ (0.08)
Diluted earnings per common share	\$ (0.04)	\$ (0.07)

Additionally, upon adoption of SFAS 123R, excess tax benefits related to stock compensation are presented as a cash inflow from financing activities. This change had the effect of decreasing cash flows from operating activities and increasing cash flows from financing activities by \$523 and \$1,977 in the three and six months ended June 30, 2006, respectively.

Table of Contents

For the six months ended June 30, 2005, the Company accounted for stock-based compensation plans under APB Opinion No. 25, "Accounting for Stock Issued to Employees." Compensation cost related to stock options issued to employees was recorded only if the grant-date market price of the underlying stock exceeded the exercise price. The following table illustrates the effect on net earnings and earnings per share if a fair value based method had been applied to all awards.

	Three Months Ended June 30, 2005	Six Months Ended June 30, 2005
Net earnings	\$ 15,249	\$ 29,660
Stock-based employee compensation expense included in net earnings, net of related tax effects	752	1,429
Stock-based employee compensation expense determined under fair value based method, net of related tax effects	(2,052)	(4,032)
Pro forma net earnings	<u>\$ 13,949</u>	<u>\$ 27,057</u>
Basic earnings per common share:		
As reported	\$ 0.36	\$ 0.71
Pro forma	\$ 0.33	\$ 0.65
Diluted earnings per common share:		
As reported	\$ 0.34	\$ 0.66
Pro forma	\$ 0.31	\$ 0.61

The Company's stock incentive plans allow for the granting of restricted stock or restricted stock unit awards and options to purchase common stock. Both incentive stock options and nonqualified stock options can be awarded under the plans. No option will be exercisable for longer than ten years after the date of grant. The plans have 892,679 shares available for future awards. Compensation expense for stock options and restricted stock unit awards is recognized on a straight-line basis over the vesting period, generally three to five years for stock options and one to ten years for restricted stock or restricted stock unit awards. Certain awards provide for accelerated vesting if there is a change in control (as defined in the plans).

Option activity for the six months ended June 30, 2006 is summarized below:

	Shares	Weighted Average Exercise Price	Aggregate Intrinsic Value	Weighted Average Remaining Contractual Term
Outstanding as of December 31, 2005	5,273,571	\$ 15.79		
Granted	79,500	27.24		
Exercised	(353,346)	9.41		
Expired	(12,900)	25.82		
Forfeited	(211,100)	18.97		
Outstanding as of June 30, 2006	<u>4,775,725</u>	<u>\$ 16.29</u>	<u>\$40,068</u>	<u>7.4</u>
Exercisable as of June 30, 2006	<u>1,873,553</u>	<u>\$ 12.30</u>	<u>\$22,678</u>	<u>6.5</u>

Table of Contents

The fair value of each option grant is estimated on the date of the grant using the Black-Scholes option-pricing model with the following assumptions:

	Six Months Ended June 30,	
	2006	2005
Expected life (in years)	6.5	6.0
Risk-free interest rate	4.7%	4.0%
Expected volatility	43.7%	54.5%
Expected dividend yield	0%	0%

For the six months ended June 30, 2006, the expected life of each award granted was calculated using the “simplified method” in accordance with Staff Accounting Bulletin No. 107. For the six months ended June 30, 2005, the Company used a projected expected life for each award granted based on historical experience of employees’ exercise behavior. For the six months ended June 30, 2006, expected volatility is primarily based on historical volatility levels along with the implied volatility of exchange traded options to purchase Centene common stock. For the six months ended June 30, 2005, expected volatility is based on historical volatility levels. The risk-free interest rate is based on the implied yield currently available on U.S. Treasury zero coupon issues with a remaining term equal to the expected life.

Other information pertaining to option activity during the three and six months ended June 30, 2006 and 2005 was as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005	2006	2005
Weighted-average fair value of options granted	\$ 14.46	\$ 15.39	\$13.91	\$ 17.57
Total intrinsic value of stock options exercised	\$ 2,736	\$ 9,498	\$6,040	\$23,810

Non-vested restricted stock and restricted stock unit activity for the six months ended June 30, 2006 is summarized below:

	Shares	Weighted Average Grant Date Fair Value
Non-vested balance as of December 31, 2005	1,153,655	\$ 25.20
Granted	44,990	27.98
Vested	(23,855)	31.28
Forfeited	(2,400)	25.40
Non-vested balance as of June 30, 2006	<u>1,172,390</u>	<u>\$ 25.19</u>

As of June 30, 2006 there was \$43,943 of total unrecognized compensation cost related to non-vested share-based compensation arrangements granted under the plans; that cost is expected to be recognized over a weighted-average period of four years.

Table of Contents

4. Acquisitions

US Script

Effective January 1, 2006, the Company acquired 100% of US Script, Inc., a pharmacy benefits manager. The Company paid approximately \$40,600 in cash and related transaction costs. In accordance with the terms of the agreement, the Company may pay up to an additional \$10,000 if US Script, Inc. achieves certain earnings targets over a five-year period. The results of operations for US Script, Inc. are included in the consolidated financial statements since January 1, 2006.

The preliminary purchase price allocation resulted in estimated identifiable intangible assets of \$5,000 and associated deferred tax liabilities of \$2,000 and goodwill of approximately \$37,400. The identifiable intangible assets have an estimated useful life of five years. The acquired goodwill is not deductible for income tax purposes. Pro forma disclosures related to the acquisition have been excluded as immaterial.

AirLogix

Effective July 22, 2005, the Company acquired 100% of AirLogix, Inc., a disease management provider. The Company paid approximately \$36,300 in cash and related transaction costs. If certain performance criteria are achieved, additional consideration of up to \$5,000 may be paid. The results of operations for AirLogix, Inc. are included in the consolidated financial statements since July 22, 2005.

The preliminary purchase price allocation resulted in estimated identified intangible assets of \$2,800 and associated deferred tax liabilities of \$1,100 and goodwill of approximately \$31,600. The identifiable intangible assets have an estimated useful life of one to five years. The acquired goodwill is not deductible for income tax purposes. Pro forma disclosures related to the acquisition have been excluded as immaterial.

Other

The Company acquired 100% of the stock of MediPlan Corporation, effective June 1, 2006 and Cardium Health Services Corporation, effective May 9, 2006. The Company also acquired the assets and assumed certain liabilities of Health Dimensions of Florida, Inc., effective April 1, 2006. The Company paid a total of \$22,500 in cash and related transaction costs for these acquisitions. The results of operations for these acquisitions are included in the consolidated financial statements since the respective effective dates. MediPlan Corporation, with Medicaid membership in Ohio, is included in the Medicaid Managed Care segment. Cardium Health Services Corporation, a chronic disease management provider, and Health Dimensions of Florida, Inc., a provider of after hours nurse triage services, are included in the Specialty Services segment. For these acquisitions, goodwill of \$7,146 and \$12,267 was allocated to the Medicaid Managed Care segment and Specialty Services segment, respectively. Pro forma disclosures related to these acquisitions have been excluded as immaterial.

5. Debt

At June 30, 2006, total debt outstanding was \$165,496 including current maturities of \$1,034. The total debt outstanding consisted of \$142,500 under the Company's \$200,000 five-year Revolving Credit Agreement, \$12,771 of mortgage notes payable, \$4,467 under the three-year Revolving Loan Agreement discussed below and \$5,758 of capital leases and other debt.

In May 2006, the Company executed a three-year \$25,000 Revolving Loan Agreement. Borrowings under the agreement bear interest based upon LIBOR rates plus 1.5%. Subject to the terms and conditions of the agreement, the proceeds of the Revolving Loan may only be used for the acquisition of certain properties contiguous to the Company's corporate headquarters. The outstanding borrowings at June 30, 2006 bore interest at 6.6%.

[Table of Contents](#)

6. Earnings Per Share

The following table sets forth the calculation of basic and diluted net earnings per common share:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005	2006	2005
Net earnings	\$ 4,965	\$ 15,249	\$ 13,731	\$ 29,660
Shares used in computing per share amounts:				
Weighted average number of common shares outstanding	43,169,590	42,203,946	43,079,243	41,884,044
Common stock equivalents (as determined by applying the treasury stock method)	1,669,559	2,883,826	1,715,315	3,100,774
Weighted average number of common shares and potential dilutive common shares outstanding	44,839,149	45,087,772	44,794,558	44,984,818
Basic earnings per common share	\$ 0.12	\$ 0.36	\$ 0.32	\$ 0.71
Diluted earnings per common share	\$ 0.11	\$ 0.34	\$ 0.31	\$ 0.66

The calculation of diluted earnings per common share for the three months and six months ended June 30, 2006 excludes the impact of 1,556,308 and 1,597,568 shares, respectively, related to stock options, unvested restricted stock and restricted stock units which are anti-dilutive. The calculation of diluted earnings per common share for the three months ended June 30, 2005 and the six months ended June 30, 2005 excludes the impact of 160,655 shares.

7. Stockholders' Equity

In November 2005, the Company's board of directors adopted a stock repurchase program authorizing the Company to repurchase up to 4,000,000 shares of common stock from time to time on the open market or through privately negotiated transactions. The repurchase program extends through October 31, 2007, but the Company reserves the right to suspend or discontinue the program at anytime. During the six months ended June 30, 2006, the Company repurchased 179,700 shares at an average price of \$23.62 and an aggregate cost of \$4,245.

8. Contingencies

The Company is routinely subject to legal proceedings in the normal course of business. While the ultimate resolution of such matters is uncertain, the Company does not expect the result of these matters to have a material effect on its financial position or results of operations.

[Table of Contents](#)

9. Segment Information

Centene operates in two segments: Medicaid Managed Care and Specialty Services. The Medicaid Managed Care segment consists of Centene's health plans including all of the functions needed to operate them. The Specialty Services segment consists of Centene's specialty companies including behavioral health, disease management, nurse triage, pharmacy benefits management and treatment compliance functions.

Factors used in determining the reportable business segments include the nature of operating activities, existence of separate senior management teams, and the type of information presented to the Company's chief operating decision maker to evaluate all results of operations.

Segment information for the three months ended June 30, 2006, follows:

	<u>Medicaid Managed Care</u>	<u>Specialty Services</u>	<u>Eliminations</u>	<u>Consolidated Total</u>
Revenue from external customers	\$ 452,061	\$ 43,232	\$ —	\$ 495,293
Revenue from internal customers	22,230	48,803	(71,033)	—
Total revenue	<u>\$ 474,291</u>	<u>\$ 92,035</u>	<u>\$ (71,033)</u>	<u>\$ 495,293</u>
Earnings from operations	<u>\$ 4,577</u>	<u>\$ 1,729</u>	<u>\$ —</u>	<u>\$ 6,306</u>

Segment information for the three months ended June 30, 2005, follows:

	<u>Medicaid Managed Care</u>	<u>Specialty Services</u>	<u>Eliminations</u>	<u>Consolidated Total</u>
Revenue from external customers	\$ 347,970	\$ 1,658	\$ —	\$ 349,628
Revenue from internal customers	17,770	8,549	(26,319)	—
Total revenue	<u>\$ 365,740</u>	<u>\$ 10,207</u>	<u>\$ (26,319)</u>	<u>\$ 349,628</u>
Earnings from operations	<u>\$ 23,321</u>	<u>\$ (1,001)</u>	<u>\$ —</u>	<u>\$ 22,320</u>

Segment information for the six months ended June 30, 2006, follows:

	<u>Medicaid Managed Care</u>	<u>Specialty Services</u>	<u>Eliminations</u>	<u>Consolidated Total</u>
Revenue from external customers	\$ 863,042	\$ 87,329	\$ —	\$ 950,371
Revenue from internal customers	43,003	66,480	(109,483)	—
Total revenue	<u>\$ 906,045</u>	<u>\$ 153,809</u>	<u>\$ (109,483)</u>	<u>\$ 950,371</u>
Earnings from operations	<u>\$ 16,668</u>	<u>\$ 2,234</u>	<u>\$ —</u>	<u>\$ 18,902</u>

Segment information for the six months ended June 30, 2005, follows:

	<u>Medicaid Managed Care</u>	<u>Specialty Services</u>	<u>Eliminations</u>	<u>Consolidated Total</u>
Revenue from external customers	\$ 678,513	\$ 3,491	\$ —	\$ 682,004
Revenue from internal customers	34,818	16,633	(51,451)	—
Total revenue	<u>\$ 713,331</u>	<u>\$ 20,124</u>	<u>\$ (51,451)</u>	<u>\$ 682,004</u>
Earnings from operations	<u>\$ 44,651</u>	<u>\$ (1,013)</u>	<u>\$ —</u>	<u>\$ 43,638</u>

[Table of Contents](#)

In 2006 the Company reassessed the calculations used to determine the appropriate proportion of certain costs allocated to each of our two segments. This assessment included an evaluation of whether the costs should be allocated based on revenue, number of claims, or headcount measures and altered the proportion of certain general and administrative expenses. For the three months and six months ended June 30, 2006, the altered percentages resulted in the allocation of an additional \$3,044 and \$6,169, respectively, to the Medicaid Managed Care segment than would have been allocated under the previous formulas.

10. Comprehensive Earnings

Differences between net earnings and total comprehensive earnings resulted from changes in unrealized losses on investments available for sale, as follows:

	Three Months Ended		Six Months Ended	
	June 30,		June 30,	
	2006	2005	2006	2005
Net earnings	\$ 4,965	\$ 15,249	\$ 13,731	\$ 29,660
Reclassification adjustment, net of tax	29	42	49	54
Change in unrealized gain (loss) on investments, net of tax	(157)	747	(571)	(456)
Total comprehensive earnings	<u>\$ 4,837</u>	<u>\$ 16,038</u>	<u>\$ 13,209</u>	<u>\$ 29,258</u>

[Table of Contents](#)

ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following discussion of our financial condition and results of operations should be read in conjunction with our consolidated financial statements and the related notes included elsewhere in this filing, and in our annual report on Form 10-K for the year ended December 31, 2005. The discussion contains forward-looking statements that involve known and unknown risks and uncertainties, including those set forth below under "Item 1A. Risk Factors."

OVERVIEW

We are a multi-line healthcare enterprise operating in two segments. Our Medicaid Managed Care segment provides Medicaid and Medicaid-related programs to organizations and individuals through government subsidized programs, including Medicaid, Supplemental Security Income (SSI) and the State Children's Health Insurance Program (SCHIP). Our Specialty Services segment operates through contracts with our health plans, as well as other healthcare organizations, state programs and other third-party customers. Specialty Services includes behavioral health, disease management, nurse triage, pharmacy benefits management and treatment compliance.

Our key 2006 second quarter performance indicators include:

- Quarter-end Medicaid Managed Care membership of 1,101,500.
- Revenues of \$495.3 million, an increase of 41.7%.
- Medicaid and SCHIP health benefits ratio (HBR) of 84.0%, SSI HBR of 87.6% and Specialty Services HBR of 83.7%.
- Medicaid Managed Care general and administrative (G&A) expense ratio of 12.3% and Specialty Services G&A ratio of 17.4%.
- Operating earnings of \$6.3 million.
- Diluted earnings per share of \$0.11 (includes \$9.7 million of adverse development in first quarter 2006 medical claims liabilities).
- Operating cash flows of \$5.1 million for the three months ended June 30, 2006.

Over the last year we have experienced strong membership and revenue growth in our Medicaid Managed Care segment including membership growth of 33.5% since June 30, 2005. That growth was highlighted by the following:

- We increased our membership by 26.3% in Indiana.
- We increased our membership by 13.7% in Kansas.
- Effective June 1, 2006, our subsidiary, Peach State Health Plan, Inc., began managing care for 216,000 Medicaid and SCHIP members in the Atlanta and Central regions of Georgia. Membership operations are scheduled to commence for the Southwest region in September 2006.
- Effective June 1, 2006, we acquired MediPlan Corporation (MediPlan) and began managing care for an additional 13,600 members in Ohio. The results of operations of this entity are included in our consolidated financial statements beginning June 1, 2006.

Additionally, we have new contracts or preliminary contract awards to expand our operations in Ohio and Texas.

- During 2006, we received notification of an award of Medicaid contracts by the State of Ohio, increasing counties served from three to 27. Membership in the Akron and Canton markets is expected to begin the transition to our health plan in August 2006. The roll-out date for the Toledo market is expected to occur before the end of 2006.
- During the fourth quarter of 2005, we were awarded contracts in Texas to expand our operations to the Corpus Christi market and serve additional members in our existing Austin and Lubbock markets. Membership operations are scheduled to commence in September 2006.
- During the second quarter of 2006, we were awarded a contract in Texas to provide managed care for SSI recipients in the San Antonio and Corpus Christi markets. Membership operations are scheduled to commence in January 2007.

Table of Contents

Our Specialty Services segment has experienced significant year over year growth largely because of the following acquisitions and contract awards:

- During the second quarter of 2006, the Arizona Health Care Cost Containment System awarded CenCorp Health Solutions two managed care program contracts to provide Long Term Care services to the Maricopa and Yuma/LaPaz counties. These services will be provided by Bridgeway Health Solutions, a member of the CenCorp family of specialty companies. These contracts become effective October 2006.
- In July 2006 we acquired the managed vision business of OptiCare Health Systems, Inc. (OptiCare). The results of operations of this entity will be included in our consolidated financial statements beginning July 1, 2006.
- Effective May 9, 2006, we acquired Cardium Health Services Corporation (Cardium), a disease management company. The results of operations of this entity are included in our consolidated financial statements beginning May 9, 2006.
- Effective January 1, 2006 we acquired US Script, Inc. (US Script), a pharmacy benefits manager (PBM). The results of operations of this entity are included in our consolidated financial statements beginning January 1, 2006.
- Effective July 22, 2005, we acquired AirLogix, Inc. (AirLogix), a disease management provider. The results of operations of this entity are included in our consolidated financial statements since July 22, 2005.
- Effective July 1, 2005, we began performing under our contract with the State of Arizona to facilitate the delivery of mental health and substance abuse services to behavioral health recipients in Arizona.

[Table of Contents](#)

RESULTS OF OPERATIONS AND KEY METRICS

Summarized comparative financial data are as follows (\$ in millions except share data):

	Three Months Ended June 30,			Six Months Ended June 30,		
	2006	2005	% Change 2005-2006	2006	2005	% Change 2005-2006
	Premium revenue	\$476.1	\$348.4	36.6%	\$911.7	\$679.4
Service revenue	19.2	1.2	—	38.7	2.6	—
Total revenues	495.3	349.6	41.7%	950.4	682.0	39.3%
Medical costs	400.2	282.2	41.8%	761.9	550.0	38.5%
Cost of services	14.3	0.7	—	29.9	1.6	—
General and administrative expenses	74.5	44.4	67.8%	139.7	86.8	60.9%
Earnings from operations	6.3	22.3	(71.7)%	18.9	43.6	(56.7)%
Investment and other income, net	1.5	1.9	(24.0)%	3.0	3.5	(13.6)%
Earnings before income taxes	7.8	24.2	(68.0)%	21.9	47.1	(53.5)%
Income tax expense	2.9	9.0	(69.0)%	8.2	17.4	(53.2)%
Net earnings	\$ 4.9	\$ 15.2	(67.4)%	\$ 13.7	\$ 29.7	(53.7)%
Diluted earnings per common share	\$ 0.11	\$ 0.34	(67.6)%	\$ 0.31	\$ 0.66	(53.0)%

Revenues and Revenue Recognition

Our Medicaid Managed Care segment generates revenues primarily from premiums we receive from the states in which we operate health plans. We receive a fixed premium per member per month pursuant to our state contracts. We generally receive premium payments during the month we provide services and recognize premium revenue during the period in which we are obligated to provide services to our members. Some contracts allow for additional premium related to certain supplemental services provided such as maternity deliveries. Revenues are recorded based on membership and eligibility data provided by the states, which may be adjusted by the states for updates to this data. These adjustments are immaterial in relation to total revenue recorded and are reflected in the period known.

Our Specialty Services segment generates revenues under contracts with state and local government entities, our health plans and third-party customers. Revenues are recognized when the related services are provided or as ratably earned over the covered period of service. For performance-based contracts, we do not recognize revenue subject to refund until data is sufficient to measure performance.

Premium and service revenues collected in advance are recorded as unearned revenue. Premium and service revenues due to us are recorded as premium and related receivables and are recorded net of an allowance based on historical trends and our management's judgment on the collectibility of these accounts. As we generally receive payments during the month in which services are provided, the allowance is typically not significant in comparison to total revenues and does not have a material impact on the presentation of our financial condition or results of operations.

Table of Contents

Our total revenue increased year over year primarily because of 1) membership growth in the Medicaid Managed Care segment, 2) premium rate increases, and 3) growth in our Specialty Services segment.

1. Membership growth

From June 30, 2005 to June 30, 2006, we increased our membership by 33.5%. The following table sets forth our membership by state in our Medicaid Managed Care segment:

	June 30,	
	2006	2005
Georgia	216,000	—
Indiana	193,000	152,800
Kansas	117,100	103,000
Missouri	32,900	39,900
New Jersey	59,000	52,900
Ohio	73,100	59,600
Texas	235,800	243,800
Wisconsin	174,600	173,400
Total	<u>1,101,500</u>	<u>825,400</u>

The following table sets forth our membership by line of business:

	June 30,	
	2006	2005
Medicaid	863,500	637,300
SCHIP	221,600	176,200
SSI	16,400	11,900
Total	<u>1,101,500</u>	<u>825,400</u>

On June 1, 2006 operations commenced in the Atlanta and Central regions of Georgia. From June 30, 2005 to June 30, 2006, we increased our membership in Ohio through the MediPlan acquisition. Our membership increased in Indiana, New Jersey and Wisconsin from additions to our provider networks, expansion into SSI in Wisconsin, service of additional counties and growth in the overall number of Medicaid beneficiaries. In Kansas, we increased our membership by eliminating a ceiling on our total membership with the State. Our membership decreased in Missouri and Texas because of more stringent State eligibility requirements for the Medicaid and SCHIP programs and eligibility administrative issues in Texas.

2. Premium rate increases

During the six months ended June 30, 2006, we received premium rate increases, net of increases related to premium tax enactments, ranging from 1.8% to 6.5%, or 2.2% on a composite basis across our markets.

3. Specialty Services segment growth

In 2005 we began performing under our behavioral health contracts with the States of Arizona and Kansas. At June 30, 2006, our behavioral health company, Cenpatco, provided behavioral health services to 93,600 members in Arizona, 39,400 members in Kansas and 925,400 members through contracts with our health plans compared to 31,800 members in Kansas and 629,600 members through contracts with our health plans at June 30, 2005. In July 2005 we began offering disease management services through our acquisition of AirLogix. In January 2006 we began offering pharmacy benefits management services through our acquisition of US Script. Additionally, in May 2006 we expanded our disease management services through our acquisition of Cardium Health Services. The increase in service revenue reflects the acquisitions of AirLogix, US Script, and Cardium.

Operating Expenses

Medical Costs

Our medical costs include payments to physicians, hospitals, and other providers for healthcare and specialty services claims. Medical costs also include estimates of medical expenses incurred but not yet reported, or IBNR, and estimates of the cost to process

Table of Contents

unpaid claims. Monthly, we estimate our IBNR based on a number of factors, including inpatient hospital utilization data and prior claims experience. As part of this review, we also consider the costs to process medical claims and estimates of amounts to cover uncertainties related to fluctuations in physician billing patterns, membership, products and inpatient hospital trends. These estimates are adjusted as more information becomes available. We employ actuarial professionals and use the services of independent actuaries who are contracted to review our estimates quarterly. While we believe that our process for estimating IBNR is actuarially sound, we cannot assure you that healthcare claim costs will not materially differ from our estimates.

Our results of operations depend on our ability to manage expenses related to health benefits and to accurately predict costs incurred. Our HBR represents medical costs as a percentage of premium revenues and reflects the direct relationship between the premium received and the medical services provided. The table below depicts our HBR for our external membership by member category:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005	2006	2005
Medicaid and SCHIP	84.0%	80.9%	83.4%	80.7%
SSI	87.6	85.2	87.6	89.3
Specialty Services	83.7	86.3	83.9	109.3

Our Medicaid and SCHIP HBR for the three and six months ended June 30, 2006 were 84.0% and 83.4%, respectively, increases of 3.1% and 2.7% over the comparable 2005 periods. These increases were due to higher utilization and cost trends. The increase in HBR for the three months ended June 30, 2006 includes approximately 2.2% (\$9.7 million) for adverse medical cost development in estimated medical claims liabilities from the first quarter of 2006. The adverse development was largely caused by:

(1) increased medical expense for maternity related costs, (2) increased physician costs, (3) increased costs associated with injectibles such as Synagis and Somatropin, and (4) increases in the estimated days for members hospitalized as of March 31, 2006. Approximately \$3.7 million of the development occurred in Indiana and \$2.2 million occurred in Texas. There has been slight positive development for 2005 claims. Approximately \$7.1 million of the development related to March claims and \$2.5 million was for February claims. The increase in HBR for the six months ended June 30, 2006 is caused primarily by the adverse medical cost development discussed above, increased costs associated with members in the Indiana market and physician and injectibles costs in other markets.

Our Specialty Services HBR for 2006 includes the behavioral health contracts in Arizona and Kansas. The 2005 results included only the first six months of our behavioral health contract in Kansas.

Cost of Services

Our cost of services expense includes all direct costs to support the local functions responsible for generation of our service revenues. These expenses consist of the salaries and wages of the professionals and teachers who provide the services and expenses related to facilities and equipment used to provide services. Cost of services also includes the pharmacy costs incurred by our PBM. Cost of services rose \$13.6 and \$28.3 million for the three and six months ended June 30, 2006, respectively, over the comparable periods in 2005. The increase in cost of services reflects the acquisitions of AirLogix, US Script and Cardium.

General and Administrative Expenses

Our G&A expenses primarily reflect wages and benefits, including stock compensation expense, and other administrative costs related to health plans, specialty companies and our centralized functions that support all of our business units. Our major centralized functions are finance, information systems and claims processing. Premium taxes are also classified as G&A expenses. G&A expenses increased for the three and six months ended June 30, 2006 over the comparable periods in 2005 primarily due to expenses for additional facilities and staff to support our growth, especially in Arizona and Georgia. The results for the three and six months ended June 30, 2006 include \$4.7 million and \$9.4 million, respectively, of implementation expenses in Georgia and \$2.5 million and \$4.9 million, respectively, of stock compensation expense as a result of adopting SFAS 123R on January 1, 2006.

Table of Contents

Our G&A expense ratio represents G&A expenses as a percentage of total revenues and reflects the relationship between revenues earned and the costs necessary to earn those revenues. The following table sets forth the G&A expense ratios by business segment:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2006	2005	2006	2005
Medicaid Managed Care	12.3%	10.5%	12.1%	10.6%
Specialty Services	17.4	58.8	19.3	54.6

The increase in the Medicaid Managed Care G&A expense ratio in 2006 reflects G&A costs in Georgia with only one month of associated revenues, the adoption of SFAS 123R and the effect of the enactment of new premium tax or similar assessments (collectively, premium taxes). Premium taxes totaled \$6.9 million and \$11.2 million in the three and six months ended June 30, 2006, respectively, compared to \$1.7 million and \$3.4 million, respectively, for the comparable periods in 2005. Premium taxes had the effect of increasing our G&A ratio by 1.3% and 1.1% in the three and six months ended June 30, 2006, respectively, compared to 0.4% in the three and six months ended June 30, 2005.

The Specialty Services G&A ratio varies depending on the nature of the services provided and will have a higher G&A expense ratio than the Medicaid Managed Care segment. The results for the three and six months ended June 30, 2006 reflect the operations of our behavioral health company in Arizona, the acquisitions of US Script and AirLogix, as well as the acquisition of Cardium effective May 9, 2006. The results for the six months ended June 30, 2005 included approximately \$1.5 million in start-up costs related to our behavioral health contract in Arizona.

In 2006 we reassessed the calculations used to determine the proportion of certain costs allocated among each of our two segments. This assessment included an evaluation of whether the costs should be allocated based on revenue, number of claims, or headcount measures and altered the proportion of certain G&A costs. The altered percentages resulted in the allocation of an additional \$3.1 million and \$6.2 million to the Medicaid Managed Care segment in the three and six months ended June 30, 2006 than would have been allocated under the previous formulas.

Other Income (Expense)

Other income (expense) consists principally of investment income from our cash and investments and interest expense on our debt. Investment and other income increased \$1.4 and \$2.8 million for the three and six months ended June 30, 2006 over the comparable period in 2005 as a result of an increase in market interest rates. Interest expense increased \$1.8 million and \$3.3 million for the three and six months ended June 30, 2006 over the comparable period in 2005 primarily from increased borrowings under our credit facility.

Income Tax Expense

Our effective tax rate for the three and six months ended June 30, 2006 was 35.9% and 37.2%, respectively compared to 37.0% for the corresponding periods in 2005. The decrease was primarily due to state tax credits recognized upon the expiration of legislation that would have prevented our utilization of the credits. Excluding these credits, our 2006 estimated effective tax rate is 38%. The increase compared to 2005 is primarily due to the effect of recording the tax benefit associated with the incentive stock option component of stock compensation directly to equity, rather than in income tax expense, under SFAS 123R.

LIQUIDITY AND CAPITAL RESOURCES

We finance our activities primarily through operating cash flows and borrowings under our revolving credit facility. Our operating activities provided cash of \$14.4 million in the six months ended June 30, 2006 compared to using cash of \$7.0 million in the comparable period in 2005. The increase in cash flow from operations in 2006 primarily reflects the commencement of our operations in Georgia with the majority of medical costs accrued but not yet paid. Both periods reflect an increase in premium and related receivables of approximately \$30 million related to the June capitation payment from the State of Wisconsin. The State holds this payment over their fiscal year-end and it was received in July along with the July capitation payment in both years. The increase in premium and related receivables in 2006 also reflects an increase in reimbursements due to us from providers including amounts due under capitated risk-sharing contracts and the acquisition of US Script.

Our investing activities used cash of \$100.4 million and \$20.1 million in the six months ended June 30, 2006 and 2005, respectively. During 2006, our investing activities primarily consisted of the acquisitions of US Script, Cardium, and MediPlan. In July 2006, we spent an additional \$7.5 million to acquire OptiCare Health Systems, Inc. Our investment policies are designed to provide liquidity, preserve capital and maximize total return on invested assets within our investment guidelines. Net cash provided by and used in investing activities will fluctuate from year to year due to the timing of investment purchases, sales and maturities. As of June 30, 2006, our investment portfolio consisted primarily of fixed-income securities with an average duration of 1.3 years. Cash is invested in investment vehicles such as asset-backed securities, municipal bonds, corporate bonds, insurance contracts, commercial paper and instruments of the U.S. Treasury. The states in which we operate prescribe the types of instruments in which our regulated subsidiaries may invest their cash.

We spent \$23.5 million and \$8.8 million on capital assets in the six months ended June 30, 2006 and 2005, respectively. The expenditures in 2006 included \$14.7 million for computer hardware and software. We anticipate spending an additional \$30 million on capital expenditures in 2006 primarily related to information systems.

The expenditures in 2006 also included \$4.3 million for a property contiguous to our corporate headquarters as part of our redevelopment agreement with the City of Clayton, MO. We anticipate spending approximately \$25 million for additional property in Clayton, MO related to this agreement. In the second quarter of 2006, we executed a three-year, \$25 million Credit Facility to finance the property already acquired or expected to be acquired under the redevelopment agreement. As of June 30, 2006 we had \$4.5 million in borrowings outstanding under this credit facility.

Our financing activities provided cash of \$70.0 million in the six months ended June 30, 2006 compared to \$8.6 million in the six months ended June 30, 2005. During 2006, our financing activities primarily related to proceeds from borrowings under our Revolving Credit Agreement. These borrowings were used primarily for our investing activities in conjunction with the acquisition of US Script, Cardium Health Services and MediPlan.

At June 30, 2006, we had working capital, defined as current assets less current liabilities, of \$69.5 million as compared to \$58.0 million at December 31, 2005. Our investment policies are designed to provide liquidity and preserve capital. We manage our short-term and long-term investments to ensure that a sufficient portion is held in investments that are highly liquid and can be sold to fund short-term capital requirements as needed.

Cash, cash equivalents and short-term investments were \$208.1 million at June 30, 2006 and \$204.1 million at December 31, 2005. Long-term investments were \$141.3 million at June 30, 2006 and \$146.2 million at December 31, 2005, including restricted deposits of \$24.0 million and \$22.6 million, respectively. At June 30, 2006, cash and investments held by our unregulated entities totaled \$25.5 million while cash and investments held by our regulated entities totaled \$323.9 million.

We have an unsecured Revolving Credit Agreement with several lending institutions, for which LaSalle Bank National Association serves as administrative agent and co-lead arranger. The total amount available under the credit agreement is \$200 million, including a sub-facility for letters of credit in an aggregate amount of up to \$50 million. Borrowings under the agreement bear interest based upon LIBOR rates, the Federal Funds Rate or the Prime Rate. Under our current capital structure, borrowings under the agreement bear interest at LIBOR plus 1.5%. This rate may change under differing capital structures over the life of the agreement. The agreement contains non-financial and financial covenants, including requirements of minimum fixed charge coverage ratios, maximum debt-to-EBITDA ratios and minimum tangible net worth. The agreement will expire on September 9, 2010 or on an earlier date in the instance of a default as defined in the agreement. As of June 30, 2006, we had \$142.5 million in borrowings outstanding under the agreement and \$15.6 million in letters of credit outstanding, leaving an availability of \$41.9 million. As of June 30, 2006, we were in compliance with all covenants.

Table of Contents

Our board of directors adopted a stock repurchase program authorizing us to repurchase up to 4,000,000 shares of common stock from time to time on the open market or through privately negotiated transactions. The repurchase program extends through October 31, 2007, but we reserve the right to suspend or discontinue the program at any time. During the six months ended June 30, 2006, we repurchased 179,700 shares at an average price of \$23.62. We have established a trading plan with a registered broker to repurchase shares under certain market conditions.

We have filed a shelf registration statement on Form S-3 with the Securities and Exchange Commission, or the SEC, covering the issuance of up to \$300 million of securities including common stock and debt securities. No securities have been issued under the shelf registration. We may publicly offer securities from time-to-time at prices and terms to be determined at the time of the offering.

There were no other material changes outside the ordinary course of our business in lease obligations or other contractual obligations in the six months ended June 30, 2006. Based on our operating plan, we expect that our available funding will be sufficient to finance our operations and capital expenditures for at least 12 months from the date of this filing.

REGULATORY CAPITAL AND DIVIDEND RESTRICTIONS

Our Medicaid Managed Care operations are conducted through our subsidiaries. As managed care organizations, these subsidiaries are subject to state regulations that, among other things, require the maintenance of minimum levels of statutory capital, as defined by each state, and restrict the timing, payment and amount of dividends and other distributions that may be paid to us. Generally, the amount of dividend distributions that may be paid by a regulated subsidiary without prior approval by state regulatory authorities is limited based on the entity's level of statutory net income and statutory capital and surplus.

Our subsidiaries are required to maintain minimum capital requirements prescribed by various regulatory authorities in each of the states in which we operate. As of June 30, 2006, our subsidiaries had aggregate statutory capital and surplus of \$190.2 million, compared with the required minimum aggregate statutory capital and surplus requirements of \$98.4 million.

The National Association of Insurance Commissioners has adopted rules which set minimum risk-based capital requirements for insurance companies, managed care organizations and other entities bearing risk for healthcare coverage. As of June 30, 2006, our Georgia, Indiana, New Jersey, Ohio, Texas and Wisconsin health plans were in compliance with the risk-based capital requirements enacted in those States. If adopted by Kansas or Missouri, we believe we would be in compliance with the risk-based capital requirements for these subsidiaries. We continue to monitor the requirements in Kansas and Missouri and do not expect that they will have a material impact on our results of operations, financial position or cash flows.

FORWARD-LOOKING STATEMENTS

This filing contains forward-looking statements that relate to future events or our future financial performance. We have attempted to identify these statements by terminology including "believe," "anticipate," "plan," "expect," "estimate," "intend," "seek," "goal," "may," "will," "should," "can," "continue" or the negative of these terms or other comparable terminology. These statements include statements about our market opportunity, our growth strategy, competition, expected activities and future acquisitions, investments and the adequacy of our available cash resources. These statements may be found in the section of this filing entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations" and Item 1A. "Risk Factors." Readers are cautioned that matters subject to forward-looking statements involve known and unknown risks and uncertainties, including economic, regulatory, competitive and other factors that may cause our or our industry's actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by these forward-looking statements. These statements are not guarantees of future performance and are subject to risks, uncertainties and assumptions.

Actual results may differ from projections or estimates due to a variety of important factors. Our results of operations and projections of future earnings depend in large part on accurately predicting and effectively managing health benefits and other operating expenses. A variety of factors, including competition, changes in healthcare practices, changes in federal or state laws and regulations or their interpretations, inflation, provider contract changes, new technologies, government-imposed surcharges, taxes or assessments, reduction in provider payments by governmental payers, major epidemics, disasters and numerous other factors affecting the delivery and cost of healthcare, such as major healthcare providers' inability to maintain their operations, may in the future affect our ability to control our medical costs and other operating expenses. Governmental action or business conditions could result in premium revenues not increasing to offset any increase in medical costs and other operating expenses. Once set, premiums are generally fixed for one-year periods and, accordingly, unanticipated costs during such periods cannot be recovered through higher

Table of Contents

premiums. The expiration, cancellation or suspension of our Medicaid managed care contracts by the state governments would also negatively affect us. Due to these factors and risks, we cannot give assurances with respect to our future premium levels or our ability to control our future medical costs.

ITEM 3. Quantitative and Qualitative Disclosures About Market Risk.

INVESTMENTS

As of June 30, 2006, we had short-term investments of \$76.7 million and long-term investments of \$141.3 million, including restricted deposits of \$24.0 million. The short-term investments consist of highly liquid securities with maturities between three and twelve months. The long-term investments consist of municipal, corporate and U.S. agency bonds, asset-backed securities, life insurance contracts and U.S. Treasury investments and have maturities greater than one year. Restricted deposits consist of investments required by various state statutes to be deposited or pledged to state agencies. Due to the nature of the states' requirements, these investments are classified as long-term regardless of the contractual maturity date. Our investments are subject to interest rate risk and will decrease in value if market rates increase. Assuming a hypothetical and immediate 1% increase in market interest rates at June 30, 2006, the fair value of our fixed income investments would decrease by approximately \$2.7 million. Declines in interest rates over time will reduce our investment income.

INFLATION

Although the general rate of inflation has remained relatively stable and healthcare cost inflation has stabilized in recent years, the national healthcare cost inflation rate still exceeds the general inflation rate. We use various strategies to mitigate the negative effects of healthcare cost inflation. Specifically, our health plans try to control medical and hospital costs through contracts with independent providers of healthcare services. Through these contracted care providers, our health plans emphasize preventive healthcare and appropriate use of specialty and hospital services.

While we currently believe our strategies to mitigate healthcare cost inflation will be successful, competitive pressures, new healthcare and pharmaceutical product introductions, demands from healthcare providers and customers, applicable regulations or other factors may affect our ability to control the impact of healthcare cost increases.

COMPLIANCE COSTS

Federal and state regulations governing standards for electronic transactions, data security and confidentiality of patient information have been issued in recent years. Due to the uncertainty surrounding the regulatory requirements, we cannot be sure that the systems and programs that we have implemented will comply adequately with the security regulations that are ultimately adopted. Implementation of additional systems and programs may be required. Further, compliance with these regulations would require changes to many of the procedures we currently use to conduct our business, which may lead to additional costs that we have not yet identified. We do not know whether, or the extent to which, we will be able to recover our costs of complying with these new regulations from the states.

ITEM 4. Controls and Procedures.

Evaluation of Disclosure Controls and Procedures - Our management, with the participation of our chief executive officer and chief financial officer, evaluated the effectiveness of our disclosure controls and procedures as of June 30, 2006. The term "disclosure controls and procedures," as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act, means controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based on the evaluation of our disclosure controls and procedures as of June 30, 2006, our chief executive officer and chief financial officer concluded that, as of such date, our disclosure controls and procedures were effective at the reasonable assurance level.

[Table of Contents](#)

Changes in Internal Control Over Financial Reporting- No change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) occurred during the quarter ended June 30, 2006 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II
OTHER INFORMATION

ITEM 1. *Legal Proceedings.*

We are routinely subject to legal proceedings in the normal course of business. While the ultimate resolution of such matters are uncertain, we do not expect the result of these matters to have a material effect on our financial position or results of operations.

ITEM 1A. *Risk Factors.*

**FACTORS THAT MAY AFFECT FUTURE RESULTS AND THE
TRADING PRICE OF OUR COMMON STOCK**

You should carefully consider the risks described below before making an investment decision. The trading price of our common stock could decline due to any of these risks, in which case you could lose all or part of your investment. You should also refer to the other information in this filing, including our consolidated financial statements and related notes. The risks and uncertainties described below are those that we currently believe may materially affect our Company. Additional risks and uncertainties that we are unaware of or that we currently deem immaterial also may become important factors that affect our Company.

Risks Related to Being a Regulated Entity

Reduction in Medicaid, SCHIP and SSI Funding Could Substantially Reduce Our Profitability.

Most of our revenues come from Medicaid, SCHIP and SSI premiums. The base premium rate paid by each state differs, depending on a combination of factors such as defined upper payment limits, a member's health status, age, gender, county or region, benefit mix and member eligibility categories. Future levels of Medicaid, SCHIP and SSI funding and premium rates may be affected by continued government efforts to contain healthcare costs and may further be affected by state and federal budgetary constraints.

For example, in October 2005, the Centers for Medicare & Medicaid Services, or CMS, published an interim final rule regarding the estimation and recovery of improper payments made under Medicaid and SCHIP. This rule requires a CMS contractor to sample selected states each year to estimate improper payments in Medicaid and SCHIP and create national and state specific error rates. Each state will be selected for review once every three years for each program. States are required to repay to CMS the federal share of any overpayments identified.

On February 8, 2006, President Bush signed the Deficit Reduction Act of 2005 to reduce the size of the federal deficit. The Act reduces federal spending by nearly \$40 billion over the next 5 years, including a \$5 billion reduction in Medicaid. The Act reduces spending by cutting Medicaid payments for prescription drugs and gives states new power to reduce or reconfigure benefits. This law may also lead to lower Medicaid reimbursements in some states. The Bush administration's budget proposal also seeks to further reduce total federal funding for the Medicaid program by \$14 billion over the next five years. In addition, the Bush administration has proposed freezing federal spending for SCHIP at the levels set in 2007 for ten years. States also periodically consider reducing or reallocating the amount of money they spend for Medicaid, SCHIP and SSI. In recent years, the majority of states have implemented measures to restrict Medicaid, SCHIP and SSI costs and eligibility.

Changes to Medicaid, SCHIP and SSI programs could reduce the number of persons enrolled in or eligible for these programs, reduce the amount of reimbursement or payment levels, or increase our administrative or healthcare costs under those programs. We believe that reductions in Medicaid, SCHIP and SSI payments could substantially reduce our profitability. Further, our contracts with the states are subject to cancellation by the state after a short notice period in the event of unavailability of state funds.

If Our Medicaid and SCHIP Contracts are Terminated or are Not Renewed, Our Business Will Suffer.

We provide managed care programs and selected services to individuals receiving benefits under federal assistance programs, including Medicaid, SSI and SCHIP. We provide those healthcare services under contracts with regulatory entities in the areas in which we operate. Our contracts with various states are generally intended to run for one or two years and may be extended for one or two additional years if the state or its contractor elects to do so. Our current contracts are set to expire between December 31, 2006 and August 31, 2008. When our contracts expire, they may be opened for bidding by competing healthcare providers. There is no

Table of Contents

guarantee that our contracts will be renewed or extended. Further, our contracts with the states are subject to cancellation by the state after a short notice period in the event of unavailability of state funds. Our contracts could also be terminated if we fail to perform in accordance with the standards set by state regulatory agencies. In addition, the Indiana contract under which we operate can be terminated by the state without cause. If any of our contracts are terminated, not renewed, or renewed on less favorable terms, our business will suffer, and our operating results may be materially affected.

Changes in Government Regulations Designed to Protect the Financial Interests of Providers and Members Rather than Our Stockholders Could Force Us to Change How We Operate and Could Harm Our Business.

Our business is extensively regulated by the states in which we operate and by the federal government. The applicable laws and regulations are subject to frequent change and generally are intended to benefit and protect the financial interests of health plan providers and members rather than stockholders. The enactment of new laws and rules or changes to existing laws and rules or the interpretation of such laws and rules could, among other things:

- force us to restructure our relationships with providers within our network;
- require us to implement additional or different programs and systems;
- mandate minimum medical expense levels as a percentage of premium revenues;
- restrict revenue and enrollment growth;
- require us to develop plans to guard against the financial insolvency of our providers;
- increase our healthcare and administrative costs;
- impose additional capital and reserve requirements; and
- increase or change our liability to members in the event of malpractice by our providers.

For example, Congress has previously considered various forms of patient protection legislation commonly known as the Patients' Bill of Rights and such legislation may be proposed again. We cannot predict the impact of any such legislation, if adopted, on our business.

Regulations May Decrease the Profitability of Our Health Plans.

Our Texas plan is required to pay a rebate to the State in the event profits exceed established levels. Similarly, our New Jersey plan is required to pay a rebate to the State in the event its health benefits ratio is less than 80%. These regulatory requirements, changes in these requirements or the adoption of similar requirements by our other regulators may limit our ability to increase our overall profits as a percentage of revenues. Certain states, including but not limited to Indiana, New Jersey and Texas have implemented prompt-payment laws and are enforcing penalty provisions for failure to pay claims in a timely manner. Failure to meet these requirements can result in financial fines and penalties. In addition, states may attempt to reduce their contract premium rates if regulators perceive our health benefits ratio as too low. Any of these regulatory actions could harm our operating results.

In recent years, CMS has reduced the rates at which states are permitted to reimburse non-state government-owned or operated hospitals for inpatient and outpatient hospital services, with the upper payment limit decreasing to 100% of Medicare payments for comparable services. Any further reductions in this limit could decrease the profitability of our health plans, which could harm our operating results.

Failure to Comply With Government Regulations Could Subject Us to Civil and Criminal Penalties.

Federal and state governments have enacted fraud and abuse laws and other laws to protect patients' privacy and access to healthcare. In some states, we may be subject to regulation by more than one governmental authority, which may impose overlapping or inconsistent regulations. Violation of these and other laws or regulations governing our operations or the operations of our providers could result in the imposition of civil or criminal penalties, the cancellation of our contracts to provide services, the suspension or revocation of our licenses or our exclusion from participating in the Medicaid, SSI and SCHIP programs. If we were to

Table of Contents

become subject to these penalties or exclusions as the result of our actions or omissions or our inability to monitor the compliance of our providers, it would negatively affect our ability to operate our business.

The Health Insurance Portability and Accountability Act of 1996, or HIPAA, broadened the scope of fraud and abuse laws applicable to healthcare companies. HIPAA created civil penalties for, among other things, billing for medically unnecessary goods or services. HIPAA established new enforcement mechanisms to combat fraud and abuse, including civil and, in some instances, criminal penalties for failure to comply with specific standards relating to the privacy, security and electronic transmission of most individually identifiable health information. It is possible that Congress may enact additional legislation in the future to increase penalties and to create a private right of action under HIPAA, which could entitle patients to seek monetary damages for violations of the privacy rules.

We May Incur Significant Costs as a Result of Compliance With Government Regulations, and Our Management Will Be Required to Devote Time to Compliance.

Many aspects of our business are affected by government laws and regulation. The issuance of new regulations, or judicial or regulatory guidance regarding existing regulations, could require changes to many of the procedures we currently use to conduct our business, which may lead to additional costs that we have not yet identified. We do not know whether, or the extent to which, we will be able to recover from the states our costs of complying with these new regulations. The costs of any such future compliance efforts could have a material adverse effect on our business.

In addition, the Sarbanes-Oxley Act, as well as rules subsequently implemented by the SEC and the New York Stock Exchange, or the NYSE, have imposed various requirements on public companies, including requiring changes in corporate governance practices. Our management and other personnel will continue to devote time to these new compliance initiatives.

The Sarbanes-Oxley Act requires, among other things, that we maintain effective internal control over financial reporting. In particular, we must perform system and process evaluation and testing of our internal controls over financial reporting to allow management to report on the effectiveness of our internal controls over our financial reporting as required by Section 404 of the Sarbanes-Oxley Act. Our testing, or the subsequent testing by our independent registered public accounting firm, may reveal deficiencies in our internal controls over financial reporting that are deemed to be material weaknesses. Our compliance with Section 404 requires that we incur substantial accounting expense and expend significant management efforts. Moreover, if we are not able to comply with the requirements of Section 404, or if we or our independent registered public accounting firm identifies deficiencies in our internal control over financial reporting that are deemed to be material weaknesses, the market price of our stock could decline and we could be subject to sanctions or investigations by the NYSE, SEC or other regulatory authorities, which would require additional financial and management resources.

Changes in Healthcare Law and Benefits May Reduce Our Profitability.

Numerous proposals relating to changes in healthcare law have been introduced, some of which have been passed by Congress and the states in which we operate or may operate in the future. Changes in applicable laws and regulations are continually being considered, and interpretations of existing laws and rules may also change from time to time. We are unable to predict what regulatory changes may occur or what effect any particular change may have on our business. For example, these changes could reduce the number of persons enrolled or eligible to enroll in Medicaid, reduce the reimbursement or payment levels for medical services or reduce benefits included in Medicaid coverage. We are also unable to predict whether new laws or proposals will favor or hinder the growth of managed healthcare in general. Legislation or regulations that require us to change our current manner of operation, benefits provided or our contract arrangements may seriously harm our operations and financial results.

If a State Fails to Renew a Required Federal Waiver for Mandated Medicaid Enrollment into Managed Care or Such Application is Denied, Our Membership in That State Will Likely Decrease.

States may administer Medicaid managed care programs pursuant to demonstration programs or required waivers of federal Medicaid standards. Waivers and demonstration programs are generally approved for two-year periods and can be renewed on an ongoing basis if the state applies. We have no control over this renewal process. If a state does not renew such a waiver or demonstration program or the Federal government denies a state's application for renewal, membership in our health plan in the state could decrease and our business could suffer.

Changes in Federal Funding Mechanisms May Reduce Our Profitability.

The Bush administration previously proposed a major long-term change in the way Medicaid and SCHIP are funded. The proposal, if adopted, would allow states to elect to receive, instead of federal matching funds, combined Medicaid-SCHIP “allotments” for acute and long-term healthcare for low-income, uninsured persons. Participating states would be given flexibility in designing their own health insurance programs, subject to federally-mandated minimum coverage requirements. It is uncertain whether this proposal will be enacted. Accordingly, it is unknown whether or how many states might elect to participate or how their participation may affect the net amount of funding available for Medicaid and SCHIP programs. If such a proposal is adopted and decreases the number of persons enrolled in Medicaid or SCHIP in the states in which we operate or reduces the volume of healthcare services provided, our growth, operations and financial performance could be adversely affected.

In April 2004, the Bush administration adopted a policy that seeks to reduce states’ use of intergovernmental transfers for the states’ share of Medicaid program funding. By restricting the use of intergovernmental transfers, this policy, if continued, may restrict some states’ funding for Medicaid, which could adversely affect our growth, operations and financial performance.

On February 8, 2006, President Bush signed the Deficit Reduction Act of 2005 to reduce the size of the federal deficit. The Act reduces federal spending by nearly \$40 billion over the next 5 years, including a \$5 billion reduction in Medicaid. The Act reduces spending by cutting Medicaid payments for prescription drugs and gives states new power to reduce or reconfigure benefits. This law may also lead to lower Medicaid reimbursements in some states. Some states, including Texas, have been authorized to implement special measures to accommodate the arrival of large numbers of beneficiaries from Gulf Coast areas evacuated as a result of hurricanes Katrina and Rita, but it is unknown whether such measures will be sufficient to cover the additional Medicaid costs incurred by these states. If these additional costs reduce states’ funding for other Medicaid services, our growth, operations and financial performance could be adversely affected.

Recent legislative changes in the Medicare program may also affect our business. For example, the Medicare Prescription Drug, Improvement and Modernization Act of 2003 revised cost-sharing requirements for some beneficiaries and requires states to reimburse the federal Medicare program for costs of prescription drug coverage provided to beneficiaries who are enrolled simultaneously in both the Medicaid and Medicare programs. The Bush administration has also proposed to further reduce total federal funding for the Medicaid program by \$14 billion over the next five years. These changes may reduce the availability of funding for some states’ Medicaid programs, which could adversely affect our growth, operations and financial performance. In addition, the new Medicare prescription drug benefit is interrupting the distribution of prescription drugs to many beneficiaries simultaneously enrolled in both Medicaid and Medicare, prompting several states to pay for prescription drugs on an unbudgeted, emergency basis without any assurance of receiving reimbursement from the federal Medicaid program. These expenses may cause some states to divert funds originally intended for other Medicaid services which could adversely affect our growth, operations and financial performance.

If State Regulatory Agencies Require a Statutory Capital Level Higher than the State Regulations, We May be Required to Make Additional Capital Contributions.

Our operations are conducted through our wholly owned subsidiaries, which include health maintenance organizations (HMOs) and managed care organizations, or MCOs. HMOs and MCOs are subject to state regulations that, among other things, require the maintenance of minimum levels of statutory capital, as defined by each state. Additionally, state regulatory agencies may require, at their discretion, individual HMOs to maintain statutory capital levels higher than the state regulations. If this were to occur to one of our subsidiaries, we may be required to make additional capital contributions to the affected subsidiary. Any additional capital contribution made to one of the affected subsidiaries could have a material adverse effect on our liquidity and our ability to grow.

If We Are Unable to Participate in SCHIP Programs, Our Growth Rate May be Limited.

SCHIP is a federal initiative designed to provide coverage for low-income children not otherwise covered by Medicaid or other insurance programs. The programs vary significantly from state to state. Participation in SCHIP programs is an important part of our growth strategy. If states do not allow us to participate or if we fail to win bids to participate, our growth strategy may be materially and adversely affected.

If State Regulators Do Not Approve Payments of Dividends and Distributions by Our Subsidiaries to Us, We May Not Have Sufficient Funds to Implement Our Business Strategy.

We principally operate through our health plan subsidiaries. If funds normally available to us become limited in the future, we may need to rely on dividends and distributions from our subsidiaries to fund our operations. These subsidiaries are subject to regulations

Table of Contents

that limit the amount of dividends and distributions that can be paid to us without prior approval of, or notification to, state regulators. If these regulators were to deny our subsidiaries' request to pay dividends to us, the funds available to us would be limited, which could harm our ability to implement our business strategy.

Risks Related to Our Business

Ineffectiveness of State-operated Systems and Subcontractors Could Adversely Affect Our Business.

Our health plans rely on other state-operated systems or sub-contractors to qualify, solicit, educate and assign eligible clients into the health plans. The effectiveness of these state operations and sub-contractors can have a material effect on a health plan's enrollment in a particular month or over an extended period. When a state implements new programs to determine eligibility, new processes to assign or enroll eligible clients into health plans, or chooses new contractors, there is an increased potential for an unanticipated impact on the overall number of members assigned into the health plans.

Failure to Accurately Predict Our Medical Expenses Could Negatively Affect Our Reported Results.

Our medical expenses include estimates of IBNR medical expenses. We estimate our IBNR medical expenses monthly based on a number of factors. Adjustments, if necessary, are made to medical expenses in the period during which the actual claim costs are ultimately determined or when criteria used to estimate IBNR change. We cannot be sure that our IBNR estimates are adequate or that adjustments to those estimates will not harm our results of operations. For example, in the three months ended June 30, 2006 we adjusted our IBNR by \$9.7 million for adverse medical cost development from the first quarter of 2006. From time to time in the past, our actual results have varied from our estimates, particularly in times of significant changes in the number of our members. Our failure to estimate IBNR accurately may also affect our ability to take timely corrective actions, further harming our results.

Receipt of Inadequate Premiums Would Negatively Affect Our Revenues and Profitability.

Nearly all of our revenues are generated by premiums consisting of fixed monthly payments per member. These premiums are fixed by contract, and we are obligated during the contract periods to provide healthcare services as established by the state governments. We use a large portion of our revenues to pay the costs of healthcare services delivered to our members. If premiums do not increase when expenses related to medical services rise, our earnings will be affected negatively. In addition, our actual medical services costs may exceed our estimates, which would cause our health benefits ratio, or our expenses related to medical services as a percentage of premium revenue, to increase and our profits to decline. In addition, it is possible for a state to increase the rates payable to the hospitals without granting a corresponding increase in premiums to us. If this were to occur in one or more of the states in which we operate, our profitability would be harmed.

Failure to Effectively Manage Our Medical Costs or Related Administrative Costs Would Reduce Our Profitability.

Our profitability depends, to a significant degree, on our ability to predict and effectively manage expenses related to health benefits. We have less control over the costs related to medical services than we do over our general and administrative expenses. Because of the narrow margins of our health plan business, relatively small changes in our health benefits ratio can create significant changes in our financial results. Changes in healthcare regulations and practices, the level of use of healthcare services, hospital costs, pharmaceutical costs, major epidemics, new medical technologies and other external factors, including general economic conditions such as inflation levels, are beyond our control and could reduce our ability to predict and effectively control the costs of providing health benefits. We may not be able to manage costs effectively in the future. If our costs related to health benefits increase, our profits could be reduced or we may not remain profitable.

Difficulties in Executing Our Acquisition Strategy Could Adversely Affect Our Business.

Historically, the acquisition of Medicaid businesses, contract rights and related assets of other health plans both in our existing service areas and in new markets has accounted for a significant amount of our growth. Many of the other potential purchasers of Medicaid assets have greater financial resources than we have. In addition, many of the sellers are interested either in (a) selling, along with their Medicaid assets, other assets in which we do not have an interest or (b) selling their companies, including their liabilities, as opposed to the assets of their ongoing businesses.

We generally are required to obtain regulatory approval from one or more state agencies when making acquisitions. In the case of an acquisition of a business located in a state in which we do not currently operate, we would be required to obtain the necessary licenses to operate in that state. In addition, even if we already operate in a state in which we acquire a new business, we would be required to obtain additional regulatory approval if the acquisition would result in our operating in an area of the state in which we did not operate previously, and we could be required to renegotiate provider contracts of the acquired business. We cannot assure you that

Table of Contents

we would be able to comply with these regulatory requirements for an acquisition in a timely manner, or at all. In deciding whether to approve a proposed acquisition, state regulators may consider a number of factors outside our control, including giving preference to competing offers made by locally owned entities or by not-for-profit entities.

In addition to the difficulties we may face in identifying and consummating acquisitions, we will also be required to integrate and consolidate any acquired business or assets with our existing operations. This may include the integration of:

- additional personnel who are not familiar with our operations and corporate culture;
- provider networks that may operate on different terms than our existing networks;
- existing members, who may decide to switch to another healthcare plan; and
- disparate administrative, accounting and finance, and information systems.

Accordingly, we may be unable to identify, consummate and integrate future acquisitions successfully or operate acquired businesses profitably. We also may be unable to obtain sufficient additional capital resources for future acquisitions. If we are unable to effectively execute our acquisition strategy, our future growth will suffer and our results of operations could be harmed.

If Competing Managed Care Programs are Unwilling to Purchase Specialty Services From Us, We May Not be Able to Successfully Implement Our Strategy of Diversifying Our Business Lines.

We are seeking to diversify our business lines into areas that complement our Medicaid business in order to grow our revenue stream and balance our dependence on Medicaid risk reimbursement. In order to diversify our business, we must succeed in selling the services of our specialty subsidiaries not only to our managed care plans, but to programs operated by third-parties. Some of these third-party programs may compete with us in some markets, and they therefore may be unwilling to purchase specialty services from us. In any event, the offering of these services will require marketing activities that differ significantly from the manner in which we seek to increase revenues from our Medicaid programs. Our inability to market specialty services to other programs may impair our ability to execute our business strategy.

Failure to Achieve Timely Profitability in Any Business Would Negatively Affect Our Results of Operations.

Start-up costs associated with a new business can be substantial. For example, in order to obtain a certificate of authority in most jurisdictions, we must first establish a provider network, have systems in place and demonstrate our ability to obtain a state contract and process claims. If we were unsuccessful in obtaining the necessary license, winning the bid to provide service or attracting members in numbers sufficient to cover our costs, any new business of ours would fail. We also could be obligated by the state to continue to provide services for some period of time without sufficient revenue to cover our ongoing costs or recover start-up costs. The expenses associated with starting up a new business could have a significant impact on our results of operations if we are unable to achieve profitable operations in a timely fashion.

We Derive a Majority of Our Premium Revenues From Operations in a Small Number of States, and Our Operating Results Would be Materially Affected by a Decrease in Premium Revenues or Profitability in Any One of Those States.

Operations in Indiana, Kansas, New Jersey, Texas and Wisconsin historically have accounted for most of our premium revenues to date. If we were unable to continue to operate in each of those states or if our current operations in any portion of one of those states were significantly curtailed, our revenues could decrease materially. Our reliance on operations in a limited number of states could cause our revenue and profitability to change suddenly and unexpectedly depending on legislative actions, economic conditions and similar factors in those states. Our inability to continue to operate in any of the states in which we operate would harm our business.

Competition May Limit Our Ability to Increase Penetration of the Markets That We Serve.

We compete for members principally on the basis of size and quality of provider network, benefits provided and quality of service. We compete with numerous types of competitors, including other health plans and traditional state Medicaid programs that reimburse providers as care is provided. Subject to limited exceptions by federally approved state applications, the federal government requires that there be choices for Medicaid recipients among managed care programs. Voluntary programs and mandated competition may limit our ability to increase our market share.

Some of the health plans with which we compete have greater financial and other resources and offer a broader scope of products than we do. In addition, significant merger and acquisition activity has occurred in the managed care industry, as well as in industries

Table of Contents

that act as suppliers to us, such as the hospital, physician, pharmaceutical, medical device and health information systems businesses. To the extent that competition intensifies in any market that we serve, our ability to retain or increase members and providers, or maintain or increase our revenue growth, pricing flexibility and control over medical cost trends may be adversely affected.

In addition, in order to increase our membership in the markets we currently serve, we believe that we must continue to develop and implement community-specific products, alliances with key providers and localized outreach and educational programs. If we are unable to develop and implement these initiatives, or if our competitors are more successful than we are in doing so, we may not be able to further penetrate our existing markets.

If We are Unable to Maintain Relationships With Our Provider Networks, Our Profitability May be Harmed.

Our profitability depends, in large part, upon our ability to contract favorably with hospitals, physicians and other healthcare providers. Our provider arrangements with our primary care physicians, specialists and hospitals generally may be cancelled by either party without cause upon 90 to 120 days prior written notice. We cannot assure you that we will be able to continue to renew our existing contracts or enter into new contracts enabling us to service our members profitably.

From time to time providers assert or threaten to assert claims seeking to terminate noncancelable agreements due to alleged actions or inactions by us. Even if these allegations represent attempts to avoid or renegotiate contractual terms that have become economically disadvantageous to the providers, it is possible that in the future a provider may pursue such a claim successfully. In addition, we are aware that other managed care organizations have been subject to class action suits by physicians with respect to claim payment procedures, and we may be subject to similar claims. Regardless of whether any claims brought against us are successful or have merit, they will still be time-consuming and costly and could distract our management's attention. As a result, we may incur significant expenses and may be unable to operate our business effectively.

We will be required to establish acceptable provider networks prior to entering new markets. We may be unable to enter into agreements with providers in new markets on a timely basis or under favorable terms. If we are unable to retain our current provider contracts or enter into new provider contracts timely or on favorable terms, our profitability will be harmed.

We May be Unable to Attract and Retain Key Personnel.

We are highly dependent on our ability to attract and retain qualified personnel to operate and expand our business. If we lose one or more members of our senior management team, including our chief executive officer, Michael F. Neidorff, who has been instrumental in developing our business strategy and forging our business relationships, our business and operating results could be harmed. Our ability to replace any departed members of our senior management or other key employees may be difficult and may take an extended period of time because of the limited number of individuals in the Medicaid managed care and specialty services industry with the breadth of skills and experience required to operate and successfully expand a business such as ours. Competition to hire from this limited pool is intense, and we may be unable to hire, train, retain or motivate these personnel.

Negative Publicity Regarding the Managed Care Industry May Harm Our Business and Operating Results.

The managed care industry has received negative publicity. This publicity has led to increased legislation, regulation, review of industry practices and private litigation in the commercial sector. These factors may adversely affect our ability to market our services, require us to change our services, and increase the regulatory burdens under which we operate. Any of these factors may increase the costs of doing business and adversely affect our operating results.

Claims Relating to Medical Malpractice Could Cause Us to Incur Significant Expenses.

Our providers and employees involved in medical care decisions may be subject to medical malpractice claims. In addition, some states, including Texas, have adopted legislation that permits managed care organizations to be held liable for negligent treatment decisions or benefits coverage determinations. Claims of this nature, if successful, could result in substantial damage awards against us and our providers that could exceed the limits of any applicable insurance coverage. Therefore, successful malpractice or tort claims asserted against us, our providers or our employees could adversely affect our financial condition and profitability. Even if any claims brought against us are unsuccessful or without merit, they would still be time-consuming and costly and could distract our management's attention. As a result, we may incur significant expenses and may be unable to operate our business effectively.

Loss of Providers Due to Increased Insurance Costs Could Adversely Affect Our Business.

Our providers routinely purchase insurance to help protect themselves against medical malpractice claims. In recent years, the costs of maintaining commercially reasonable levels of such insurance have increased dramatically, and these costs are expected to

Table of Contents

increase to even greater levels in the future. As a result of the level of these costs, providers may decide to leave the practice of medicine or to limit their practice to certain areas, which may not address the needs of Medicaid participants. We rely on retaining a sufficient number of providers in order to maintain a certain level of service. If a significant number of our providers exit our provider networks or the practice of medicine generally, we may be unable to replace them in a timely manner, if at all, and our business could be adversely affected.

Growth in the Number of Medicaid-Eligible Persons During Economic Downturns Could Cause Our Operating Results and Stock Prices to Suffer if State and Federal Budgets Decrease or Do Not Increase.

Less favorable economic conditions may cause our membership to increase as more people become eligible to receive Medicaid benefits. During such economic downturns, however, state and federal budgets could decrease, causing states to attempt to cut healthcare programs, benefits and rates. We cannot predict the impact of changes in the United States economic environment or other economic or political events, including acts of terrorism or related military action, on federal or state funding of healthcare programs or on the size of the population eligible for the programs we operate. If federal funding decreases or remains unchanged while our membership increases, our results of operations will suffer.

Growth in the Number of Medicaid-Eligible Persons May be Countercyclical, Which Could Cause Our Operating Results to Suffer When General Economic Conditions are Improving.

Historically, the number of persons eligible to receive Medicaid benefits has increased more rapidly during periods of rising unemployment, corresponding to less favorable general economic conditions. Conversely, this number may grow more slowly or even decline if economic conditions improve. Therefore, improvements in general economic conditions may cause our membership levels to decrease, thereby causing our operating results to suffer, which could lead to decreases in our stock price during periods in which stock prices in general are increasing.

We Intend to Expand Our Medicaid Managed Care Business Primarily into Markets Where Medicaid Recipients are Required to Enroll in Managed Care Plans.

We expect to continue to focus our business in states in which Medicaid enrollment in managed care is mandatory. Currently, the majority of states require health plan enrollment for Medicaid eligible participants in all or a portion of their counties. The programs are voluntary in other states. Because we concentrate on markets with mandatory enrollment, we expect the geographic expansion of our Medicaid Managed Care segment to be limited to those states.

If We are Unable to Integrate and Manage Our Information Systems Effectively, Our Operations Could be Disrupted.

Our operations depend significantly on effective information systems. The information gathered and processed by our information systems assists us in, among other things, monitoring utilization and other cost factors, processing provider claims, and providing data to our regulators. Our providers also depend upon our information systems for membership verifications, claims status and other information.

Our information systems and applications require continual maintenance, upgrading and enhancement to meet our operational needs and regulatory requirements. Moreover, our acquisition activity requires frequent transitions to or from, and the integration of, various information systems. We regularly upgrade and expand our information systems' capabilities. If we experience difficulties with the transition to or from information systems or are unable to properly maintain or expand our information systems, we could suffer, among other things, from operational disruptions, loss of existing members and difficulty in attracting new members, regulatory problems and increases in administrative expenses. In addition, our ability to integrate and manage our information systems may be impaired as the result of events outside our control, including acts of nature, such as earthquakes or fires, or acts of terrorists.

We Rely on the Accuracy of Eligibility Lists Provided by State Governments. Inaccuracies in Those Lists Would Negatively Affect Our Results of Operations.

Premium payments to us are based upon eligibility lists produced by state governments. From time to time, states require us to reimburse them for premiums paid to us based on an eligibility list that a state later discovers contains individuals who are not in fact eligible for a government sponsored program or are eligible for a different premium category or a different program. Alternatively, a state could fail to pay us for members for whom we are entitled to payment. Our results of operations would be adversely affected as a

[Table of Contents](#)

result of such reimbursement to the state if we had made related payments to providers and were unable to recoup such payments from the providers.

We May Not be Able to Obtain or Maintain Adequate Insurance.

We maintain liability insurance, subject to limits and deductibles, for claims that could result from providing or failing to provide managed care and related services. These claims could be substantial. We believe that our present insurance coverage and reserves are adequate to cover currently estimated exposures. We cannot assure you that we will be able to obtain adequate insurance coverage in the future at acceptable costs or that we will not incur significant liabilities in excess of policy limits.

[Table of Contents](#)

ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds.

**Issuer Purchases of Equity Securities (1)
Second Quarter 2006**

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
April 1 - April 30, 2006	—	—	—	3,870,300
May 1 - May 31, 2006	—	—	—	3,870,300
June 1 - June 30, 2006	50,000	\$ 23.25	50,000	3,820,300
TOTAL	50,000	\$ 23.25	50,000	3,820,300

- (1) On November 7, 2005 our Board of Directors adopted a stock repurchase program of up to 4,000,000 shares, which extends through October 31, 2007. During the three months ended June 30, 2006, we did not repurchase any shares other than through this publicly announced program.

ITEM 3. Defaults Upon Senior Securities.

None.

ITEM 4. Submission of Matters to a Vote of Security Holders.

We held our annual meeting of stockholders on April 25, 2006. At the meeting, Robert K. Ditmore and David L. Stewart were reelected, and Frederick H. Eppinger was elected, as Class II Directors. The votes with respect to each nominee are set forth below:

	<u>Total Vote For Each Director</u>	<u>Total Vote Withheld From Each Director</u>
Mr. Ditmore	36,793,603	364,609
Mr. Eppinger	36,818,342	339,870
Mr. Stewart	36,783,619	374,593

Additional directors of the Company whose terms of office continued after the meeting are Steve Bartlett, Michael F. Neidorff, John R. Roberts, and Tommy G. Thompson.

Also at the meeting, the selection of KPMG LLP as the Company's independent registered public accounting firm for the fiscal year ending December 31, 2006 was ratified. The votes are set forth below:

<u>Total Vote For</u>	<u>Total Vote Against</u>	<u>Total Vote Abstain</u>
36,902,506	248,596	7,110

ITEM 5. Other Information.

None.

[Table of Contents](#)

ITEM 6. Exhibits.

Exhibits.

EXHIBIT NUMBER	DESCRIPTION
10.1	Form of Restricted Stock Unit Agreement, incorporated herein by reference to Exhibit 10.1 of Form 8-K filed April 28, 2006.
10.2	Amendment No. 4 to Credit Agreement dated as of September 14, 2004 among Centene Corporation, the various financial institutions party hereto and LaSalle Bank National Association.
10.3	Amendment Nineteen to the Kansas Healthwave Title XIX and Title XXI Capitated Managed Care Health Services Contract with FirstGuard Health Plan Kansas, Inc. 2007 Six Month Extension.
12.1	Computation of ratio of earnings to fixed charges.
31.1	Certification of Chairman and Chief Executive Officer pursuant to Rule 13(a)-14(a) under the Securities Exchange Act of 1934, as amended.
31.2	Certification of Senior Vice President, Chief Financial Officer, Secretary and Treasurer pursuant to Rule 13(a)-14(a) under the Securities Exchange Act of 1934, as amended.
32.1	Certification of Chairman and Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Senior Vice President, Chief Financial Officer, Secretary and Treasurer pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized as of July 25, 2006.

CENTENE CORPORATION

By: /s/ Michael F. Neidorff
Michael F. Neidorff
Chairman and Chief Executive Officer
(principal executive officer)

By: /s/ J. Per Brodin
J. Per Brodin
Senior Vice President, Chief Financial Officer, Secretary and
Treasurer
(principal financial and accounting officer)

AMENDMENT NO. 4
(dated and effective April 7, 2006)
to
CREDIT AGREEMENT
(that was dated as of September 14, 2004)
by and among
LASALLE BANK NATIONAL ASSOCIATION,
as Administrative Agent and Co-Lead Arranger,
WACHOVIA CAPITAL MARKETS, LLC, as Co-Lead Arranger,
WACHOVIA BANK, NATIONAL ASSOCIATION, as Co-Syndication Agent,
NATIONAL CITY BANK OF THE MIDWEST, as Co-Syndication Agent,
the LENDERS, and
CENTENE CORPORATION,
as Company

In consideration of their mutual agreements herein and for other sufficient consideration, the receipt of which is hereby acknowledged, CENTENE CORPORATION, a Delaware corporation (*Company*), LASALLE BANK NATIONAL ASSOCIATION (*Administrative Agent*), and the Lenders agree as follows:

1. Definitions; Section References. The term *Original Loan Agreement* means the Credit Agreement dated as of September 14, 2004 among Company, Administrative Agent, and the Lenders party thereto, as amended by that certain Amendment No. 1 thereto dated as of July 18, 2005, as amended by that certain Amendment No. 2 thereto dated as of September 9, 2005, as amended by that certain Amendment No. 3 thereto dated as of November 7, 2005. The term *this Amendment* means this Amendment No. 3. The term *Loan Agreement* means the Original Loan Agreement as amended by this Amendment. Capitalized terms used and not otherwise defined herein have the meanings defined in the Loan Agreement. Section and Exhibit references are to sections of, and exhibits to, respectively, the Original Loan Agreement unless otherwise specified.

2. Conditions to Effectiveness of this Amendment. This Amendment is effective as of April 7, 2006, but only if, on or before 3:00 p.m. Chicago time on April 10, 2006, this Amendment has been duly executed by Company, Administrative Agent, and Required Lenders.

3. Amendments to Original Loan Agreement. The Original Loan Agreement is hereby amended as follows:

3.1. Groups of LIBOR Loans. Section 2.2.1 is amended by deleting the third sentence (beginning with the words "Base Rate Loans and LIBOR Loans") and replacing it with the following: "Base Rate Loans and LIBOR Loans may be outstanding at the same time, provided that not more than ten different Groups of LIBOR Loans may be outstanding at any one time."

3.2. Permitted Debt. Section 11.1(c) is amended by deleting the figure "\$30,000,000" and replacing it with the figure "\$45,000,000."

4. Representations and Warranties. Company hereby represents and warrants to Administrative Agent and each Lender that (i) this Amendment and each and every other document and instrument delivered by Company in connection with this Amendment (each, an Amendment Document and, collectively, the *Amendment Documents*) has been duly authorized by its Board of Directors, (ii) no

consents are necessary from any third Person for its execution, delivery or performance of the Amendment Documents to which it is a party which have not been obtained and a copy thereof delivered to Administrative Agent, (iii) each of the Amendment Documents to which it is a party constitutes its legal, valid and binding obligation enforceable against it in accordance with its terms, except to the extent that the enforceability thereof against it may be limited by bankruptcy, insolvency, fraudulent conveyance, reorganization, moratorium or similar laws affecting the enforceability of creditors' rights generally or by equitable principles of general application (whether considered in an action at law or in equity), (iv) all of the representations and warranties contained in the Loan Agreement, as amended hereby, are true and correct with the same force and effect as if made on and as of the effective date of this Amendment, except that with respect to the representations and warranties made regarding financial data, such representations and warranties are hereby made with respect to the most recent financial statements and other financial data (in the form required by the Original Loan Agreement) delivered by it to Administrative Agent, and (v) there exists no Unmatured Event of Default or Event of Default under the Original Loan Agreement.

5. Effect of Amendment. The execution, delivery and effectiveness of this Amendment shall not operate as a waiver of any right, power or remedy of Administrative Agent or the Lenders under the Original Loan Agreement or any of the other Loan Documents, nor constitute a waiver of any provision of the Original Loan Agreement or any of the other Loan Documents or any Unmatured Event of Default or Event of Default, nor act as a release or subordination of the Liens of Administrative Agent under the Loan Documents, except as expressly provided herein. Each reference in the Original Loan Agreement to *the Agreement, hereunder, hereof, herein*, or words of like import, shall be read as referring to the Original Loan Agreement as amended hereby. Each reference in the other Loan Documents to the *Loan Agreement* shall be read as referring to the Original Loan Agreement, as amended hereby.

6. Reaffirmation. Company hereby acknowledges and confirms that (i) except as expressly amended hereby, the Original Loan Agreement and other Loan Documents remain in full force and effect, (ii) the Loan Agreement, as amended hereby, is in full force and effect, (iii) it has no defenses to its obligations under the Loan Agreement or any of the other Loan Documents to which it is a party, (iv) the Liens of Administrative Agent under the Loan Documents continue in full force and effect and have the same priority as before this Amendment except as expressly provided herein, and (v) it has no claim against Administrative Agent or any Lender arising from or in connection with the Loan Agreement or the other Loan Documents.

7. Counterparts. This Amendment may be executed by the parties hereto on any number of separate counterparts, each of which shall be deemed an original, but all of which counterparts taken together shall constitute one and the same instrument. It shall not be necessary in making proof of this Amendment to produce or account for more than one counterpart signed by the party to be charged.

8. Counterpart Facsimile Execution. This Amendment, or a signature page thereto intended to be attached to a copy of this Amendment, signed and transmitted by facsimile machine or telecopier shall be deemed and treated as an original document. The signature of any Person thereon, for purposes hereof, is to be considered as an original signature, and the document transmitted is to be considered to have the same binding effect as an original signature on an original document. At the request of any party hereto, any facsimile or telecopy document is to be re-executed in original form by the Persons who executed the facsimile or telecopy document. No party hereto may raise the use of a facsimile machine or telecopier or the fact that any signature was transmitted through the use of a facsimile or telecopier machine as a defense to the enforcement of this Amendment.

9. Governing Law. This Amendment and the rights and obligations of the parties hereunder shall be governed by and construed and interpreted in accordance with the internal laws of the State of Illinois

applicable to contracts made and to be performed wholly within such state, without regard to choice or conflict of laws provisions.

10. Section Titles. The section titles in this Amendment are for convenience of reference only and shall not be construed so as to modify any provisions of this Amendment.

11. Incorporation By Reference. Administrative Agent, the Lenders, and Company hereby agree that all of the terms of the Loan Documents are incorporated in and made a part of this Amendment by this reference.

12. Statutory Notice - Oral Commitments. Nothing contained in such notice shall be deemed to limit or modify the terms of the Loan Documents or this Amendment:

ORAL AGREEMENTS OR COMMITMENTS TO LOAN MONEY, EXTEND CREDIT OR TO FORBEAR FROM ENFORCING REPAYMENT OF A DEBT INCLUDING PROMISES TO EXTEND OR RENEW SUCH DEBT ARE NOT ENFORCEABLE. TO PROTECT YOU (COMPANY) AND US (CREDITOR) FROM MISUNDERSTANDING OR DISAPPOINTMENT, ANY AGREEMENTS WE REACH COVERING SUCH MATTERS ARE CONTAINED IN THIS WRITING, WHICH IS THE COMPLETE AND EXCLUSIVE STATEMENT OF THE AGREEMENT BETWEEN US, EXCEPT AS WE MAY LATER AGREE IN WRITING TO MODIFY IT.

COMPANY ACKNOWLEDGES THAT THERE ARE NO OTHER AGREEMENTS BETWEEN ADMINISTRATIVE AGENT OR ANY LENDER AND COMPANY, ORAL OR WRITTEN, CONCERNING THE SUBJECT MATTER OF THE LOAN DOCUMENTS, AND THAT ALL PRIOR AGREEMENTS CONCERNING THE SAME SUBJECT MATTER, INCLUDING ANY PROPOSAL, TERM SHEET OR LETTER, ARE MERGED INTO THE LOAN DOCUMENTS AND THEREBY EXTINGUISHED.

{remainder of page intentionally left blank}

IN WITNESS WHEREOF, the parties have caused this Amendment to be executed by appropriate duly authorized officers as of the date first above written.

Company:

CENTENE CORPORATION

By: /s/ K L Witty

Name: Karey L. Witty

Title: SVP & CFO

Administrative Agent:

LASALLE BANK NATIONAL ASSOCIATION

By: /s/ Sam L. Dendrinis

Name: Sam L. Dendrinis

Title: First Vice President

[Borrower signature page]

Lenders:

LASALLE BANK NATIONAL ASSOCIATION

By: /s/ Sam L. Dendrinos
Name: Sam L. Dendrinos
Title: First Vice President

WACHOVIA BANK, NATIONAL ASSOCIATION

By: /s/ Jeanette A. Griffin
Name: Jeanette A. Griffin
Title: Director

NATIONAL CITY BANK OF THE MIDWEST

By: /s/ S. Farris Tzinberg
Name: S. Farris Tzinberg
Title: Vice President

SUNTRUST BANK

By: /s/ John Teasley
Name: John Teasley
Title: Director

REGIONS BANK

By: /s/ Anne D. Silverstri
Name: Anne D. Silverstri
Title: Senior Vice President

[Lender signature page]



K A N S A S

DIVISION OF HEALTH POLICY AND FINANCE

ROBERT M. DAY, Ph.D, Director

KATHLEEN SEBELIUS, GOVERNOR

June 8, 2006

Jean Rumbaugh
FirstGuard Health Plan Kansas, Inc.
3801 Blue Parkway
Kansas City, MO 64130

RE: Amendment Nineteen – Contract #02510

Dear Ms. Rumbaugh:

Enclosed for your files is a fully executed copy of Amendment Nineteen between the Division of Policy and Finance (DHPF) and FirstGuard Health Plan Kansas, Inc. Thank you for your assistance in getting this contract completed in a timely manner.

Should you have questions, don't hesitate to contact me at 785-296-8623, or by e-mail at jwxd@srskansas.org.

Sincerely,

/s/ John Dixon

John Dixon
Contract Manager

JD/ms
Enclosure (1)
pc: DHPF central file

Landon State Office Building, 900 SW Jackson, Room 900N, Topeka, KS 66612
Phone 785-296-3981 Fax 785-296-4813

AMENDMENT NINETEEN
to the
KANSAS HEALTHWAVE TITLE XIX AND TITLE XXI CAPITATED MANAGED CARE
HEALTH SERVICES CONTRACT
with
FIRSTGUARD HEALTH PLAN KANSAS, INC.
2007 SIX MONTH EXTENSION

The above referenced agreement, as amended, entered into by and between the Secretary of Social and Rehabilitation Services, hereinafter referred to as SRS, and FirstGuard Health Plan Kansas, Inc., a Kansas Corporation, hereinafter referred to as FG, on July 12, 2001, and transferred effective July 1, 2005 to the Director of Health Policy and Finance, hereinafter referred to as DHPF, is hereby amended by agreement of the parties.

The Kansas Legislature, in the 2005 Session, enacted House Substitute for Senate Bill No. 272. This Act establishes the Health Policy Authority (HPA) and also establishes the Division of Health Policy and Finance (DHPF) within the Kansas Department of Administration, effective July 1, 2005. This Act further provides that the DHPF shall be the single state agency for Medicaid on an interim basis and transfers related responsibilities, duties and contracts, including this contract, from SRS to the new DHPF on July 1, 2005 and then subsequently provides that the HPA shall be the single state agency for Medicaid effective July 1, 2006 and transfers these same responsibilities, duties and contracts to the HPA on July 1, 2006.

DHPF has determined it is in the best interests of the State to make certain changes to the contract as originally agreed upon; and FGK is agreeable to such changes; now for and in consideration of the mutual covenants and agreements contained herein, the parties hereby mutually covenant and agree as follows:

The following documents are referenced for convenience only and are NOT made a part of this amendment or intended to be incorporated in this contract by this reference.

Related Contract Amendment Number/Name: #1; #15, #17, #18
Related Memorandum of Understanding Number/Name: N/A
Related Policy Number/Name: N/A
Related Request For Proposals Reference(s): RFP #02510
Total Estimated Cost: Title XIX \$72,000,000 Title XXI \$32,000,000

1. TERM:

By mutual agreement of the parties, the term of this contract is extended for an additional six months, for the period July 1, 2006 through December 31, 2006.

2. MEDICAID TITLE XIX CAPITATION RATES:

RFP #02510, Page 114, Paragraph 5.15.1.e. as amended by Amendment 1 and Amendment 18:

The parties agree that for the period March 1, 2006 through June 30, 2006, the capitation rates set forth in Attachment 1 – Rates for the Period March 1, 2006 through June 30, 2006, attached to and incorporated herein shall apply to Title XIX, subject to actuarial certification and approval by the Center for Medicare and Medicaid Services (CMS).

Is, effective with the signing of this amendment, amended to read:

The parties agree that for the period July 1, 2006 through December 31, 2006, the capitation rates set forth in Attachment A – HW XIX Rates for the Period July 1, 2006 through December 31, 2006, attached to and incorporated herein shall apply to HealthWave Title XIX, subject to actuarial certification and approval by the Center for Medicare and Medicaid Services (CMS).

3. SCHIP TITLE XXI CAPITATION RATES FOR THE PERIOD BEGINNING JULY 1, 2006:

The parties agree that for the period July 1, 2006 through December 31, 2006, the capitation rates set forth in Attachment B – HealthWave Title XXI Rates for the period July 1, 2006 through December 31, 2006, attached to and incorporated herein shall apply to HealthWave Title XXI.

4. OTHER TERMS AND CONDITIONS:

All other terms and conditions of the contract between SRS and FGK remain unchanged.

IN WITNESS HEREOF, the Parties hereto have executed this amendment to the original contract as of the date written below.

FIRSTGUARD HEALTH PLAN KANSAS, INC.

/s/ Jean Rumbaugh

Jean Rumbaugh
President & COO

5-4-06
Date

DIVISION OF HEALTH POLICY AND FINANCE

/s/ Robert M. Day

Robert M. Day, Ph.D.
Director

5-30-2006
Date

DEPARTMENT OF ADMINISTRATION DIVISION OF PURCHASES

/s/ Chris Howe

Chris Howe, Director
Division of Purchases

June 05, 2006
Date

Contract #02510, Amendment 19, Page 3 of 3 Pages

Attachment A

HW XIX Rates Effective July 1, 2006 - December 31, 2006

SFY2007 Rates, HealthWave XIX (adjusted for provider assessment - physician rate increases)

	<u>Johnson, Leavenworth, & Wyandotte Counties</u>	<u>Northeast & Western Kansas</u>	<u>Southeast Kansas</u>	<u>Sedgwick County</u>
TAF & PLE < 1	\$ 501.76	\$ 508.68	\$496.20	\$575.18
TAF & PLE 1-5	\$ 97.77	\$ 107.68	\$113.72	\$ 86.68
TAF & PLE 6-14	\$ 78.68	\$ 96.38	\$ 99.54	\$ 76.45
TAF & PLE 15-21 F	\$ 151.49	\$ 166.56	\$193.03	\$166.99
TAF & PLE 15-21 M	\$ 88.11	\$ 112.24	\$108.29	\$ 83.86
TAF 22-29 F	\$ 252.61	\$ 246.57	\$256.87	\$246.93
TAF 22-34 M	\$ 199.17	\$ 199.10	\$198.15	\$168.76
TAF 30-34 F	\$ 284.11	\$ 301.21	\$312.35	\$292.20
TAF 35+	\$ 389.40	\$ 459.51	\$514.38	\$442.20
Preg Wom < 30	\$ 315.48	\$ 293.75	\$341.83	\$319.94
Preg Wom 30+	\$ 389.19	\$ 368.33	\$396.85	\$394.71
Delivery Payment	\$ 4,987			

Attachment B
HealthWave XXI Rates - Effective July 1, 2006 - December 31, 2006

	<u>JOLVWY</u>	<u>NEW</u>	<u>SE</u>	<u>SG</u>
Up to age 1 Male	\$ 566.27	\$ 546.27	\$ 465.39	\$ 487.32
Up to age 1 Female	\$ 566.27	\$ 546.27	\$ 465.39	\$ 487.32
1 through 5 Male	\$ 146.74	\$ 117.49	\$ 104.81	\$ 104.81
1 through 5 Female	\$ 143.43	\$ 114.85	\$ 102.45	\$ 102.45
6 through 14 Male	\$ 107.30	\$ 85.92	\$ 76.64	\$ 76.64
6 through 14 Female	\$ 114.64	\$ 91.79	\$ 81.88	\$ 81.88
15 through 19 Male	\$ 138.31	\$ 110.74	\$ 98.79	\$ 98.79
15 through 19 Female	\$ 260.71	\$ 208.74	\$ 186.22	\$ 186.22
Pregnant women to age 19	\$ 1,042.84	\$ 834.99	\$ 744.89	\$ 744.89

Centene Corporation
 Computation of ratio of earnings to fixed charges
 (\$ in thousands)

	For the Six	Year ended December 31,				
	Months Ended	2005	2004	2003	2002	2001
	06/30/06					
Earnings:						
Pre-tax earnings from continuing operations	\$ 21,879	\$85,856	\$ 70,287	\$ 51,893	\$ 41,136	\$ 22,026
Addback:						
Fixed charges	6,207	6,506	2,489	1,232	915	1,058
Total earnings	<u>\$ 28,086</u>	<u>\$92,362</u>	<u>\$ 72,776</u>	<u>\$ 53,125</u>	<u>\$ 42,051</u>	<u>\$ 23,084</u>
Fixed Charges:						
Interest expense	\$ 4,454	\$ 3,990	\$ 680	\$ 194	\$ 45	\$ 362
Interest component of rental payments (1)	1,753	2,516	1,809	1,038	870	696
Total fixed charges	<u>\$ 6,207</u>	<u>\$ 6,506</u>	<u>\$ 2,489</u>	<u>\$ 1,232</u>	<u>\$ 915</u>	<u>\$ 1,058</u>
Ratio of earnings to fixed charges	4.52	14.20	29.24	43.12	45.96	21.82

(1) Estimated at 33% of rental expense as a reasonable approximation of the interest factor.

CERTIFICATION

I, Michael F. Neidorff certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Centene Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: July 25, 2006

/s/ Michael F. Neidorff

Michael F. Neidorff
Chairman and Chief Executive Officer
(principal executive officer)

CERTIFICATION

I, J. Per Brodin certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Centene Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
 - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: July 25, 2006

/s/ J. Per Brodin

J. Per Brodin
Senior Vice President, Chief Financial Officer,
Secretary and Treasurer
(principal financial and accounting officer)

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the quarterly report on Form 10-Q of Centene Corporation (the "Company") for the period ended June 30, 2006, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, Michael F. Neidorff, Chairman and Chief Executive Officer of the Company, hereby certifies, pursuant to 18 U.S.C. Section 1350, that:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities and Exchange Act of 1934; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Michael F. Neidorff

Michael F. Neidorff
Chairman and Chief Executive Officer
(principal executive officer)

Dated: July 25, 2006

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the quarterly report on Form 10-Q of Centene Corporation (the "Company") for the period ended June 30, 2006, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, J. Per Brodin, Senior Vice President, Chief Financial Officer, Secretary and Treasurer of the Company, hereby certifies, pursuant to 18 U.S.C. Section 1350, that:

- (1) the Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities and Exchange Act of 1934; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ J. Per Brodin

J. Per Brodin
Senior Vice President, Chief Financial Officer,
Secretary and Treasurer
(principal financial and accounting officer)

Dated: July 25, 2006